

Stay at the Center of Your Clients' AI Journey

Extend your consulting practice with enterprise AI architecture, governance and execution capabilities — while remaining the trusted advisor your clients already know.

Let's Connect →

Your Expertise

Broader AI Capability

Joint Execution

The Client Conversation **Is Changing**

AI is changing not only what clients need — but what they expect from their advisors.



“The point where advisory ends and execution begins is becoming less distinct.”

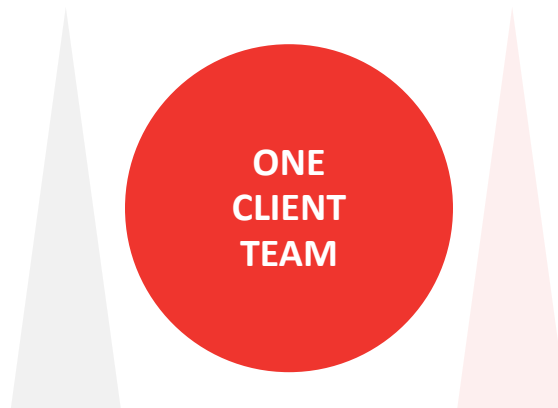
For trusted advisors, this creates an opportunity to stay involved further into the client's AI journey.

Complementary Strengths. **One Client Team.**

A partnership where both sides contribute their strengths — and operate as one team when needed.

YOU BRING

-  Trusted client relationship
-  Business and domain expertise
-  Organizational context
-  Strategic advisory
-  Stakeholder leadership



DOFINITY BRINGS

-  Enterprise AI architecture
-  AI Gateway & governance
-  Technical AI expertise
-  Enterprise AI methodology
-  Engineering & execution

TOGETHER

Opportunity shaping · Solution design · Client engagement · Project leadership · Execution

Enterprise AI Capability You Can Bring Into the Room

An AI-enterprise company powering AI transformations to mid-large organizations.

100+

Enterprise AI Projects

3



Offices

2022

Founded

Enterprise Architecture

AI Governance

AI Gateway

Technical Implementation

Multi-Cloud

TRUSTED BY · AMONG OUR CUSTOMERS

P&G

EY

תל אביב
לניירות ערך
STOCK
הבורסה
תל אביב
EXCHANGE

Playtika

Bar-Ilan
University
אוניברסיטת בר-אילן

Ogen

Bazan Group

Shachak

INTERMED
THE INTERMED GROUP

MEET THE FOUNDERS



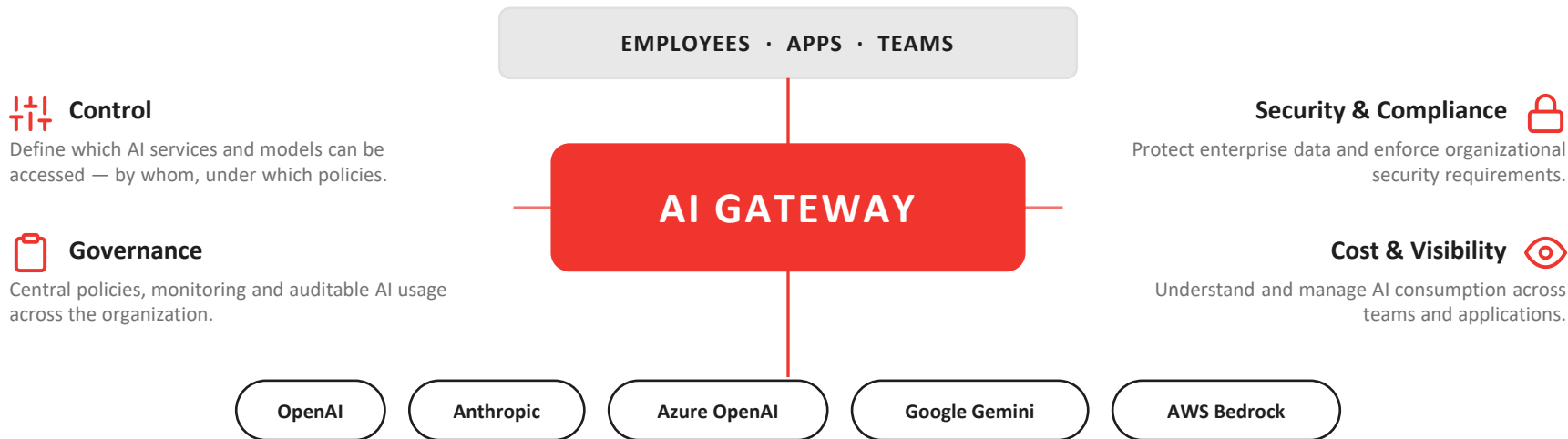
Gil Tsabar
Co-Founder & CEO



Udi Golan
Co-Founder & CMO

A Practical Place to Start: **AI-Governance**

AI adoption is already happening inside organizations — often faster than governance can keep up.



AI Gateway creates a concrete client conversation spanning business policy, governance, architecture and implementation — where the consultant's organizational knowledge and Dofinity's technical capability naturally complement one another.

Partnership Principles

This is not a referral arrangement. It is joint participation in client engagements.



STAY INVOLVED

Strategy → implementation

Participate beyond advisory as opportunities move from strategy into implementation.

You remain the trusted advisor — we extend your capability, not replace your role.



STAY COMMERCIAL

Opportunity-specific economics

Roles, scope and commercial participation are agreed together for each engagement.

No rigid structure imposed upfront — the model is flexible by design.



STAY IN CONTROL

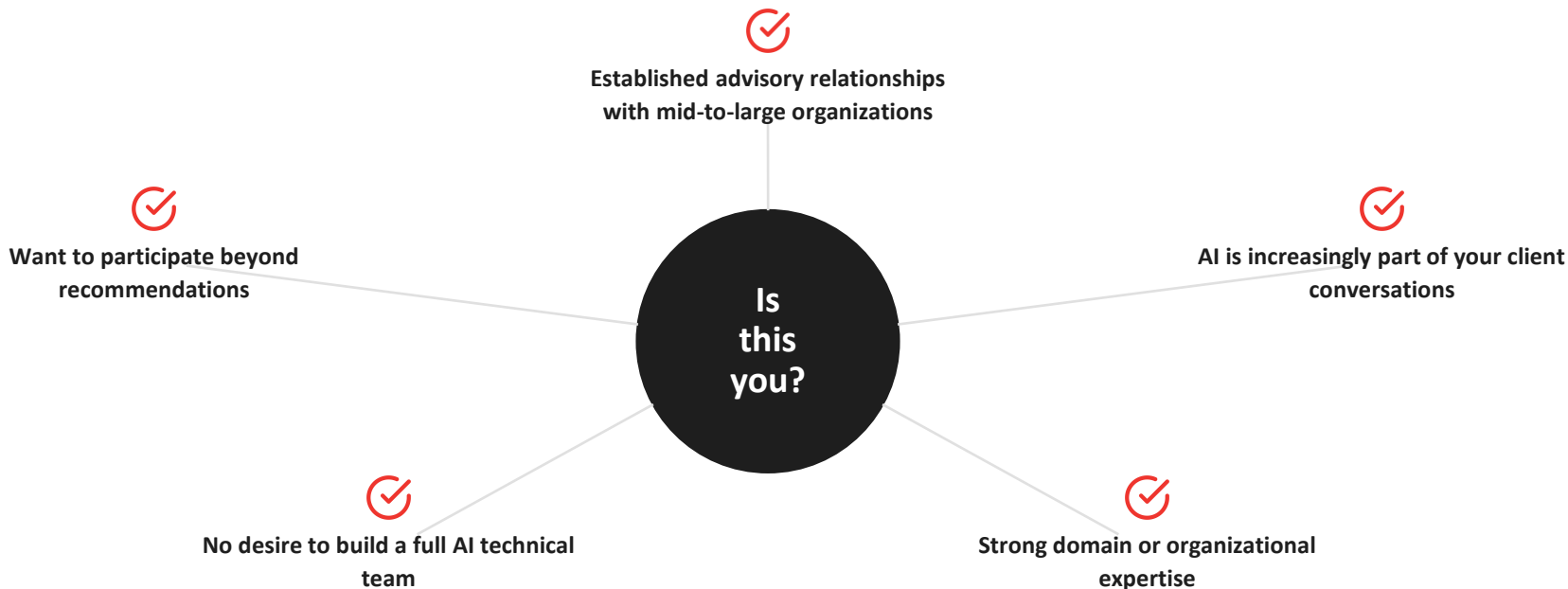
Your client relationship remains yours

No client hand-off — you stay involved through shaping, leadership and delivery.

Clear boundaries agreed upfront, with account-protection built in.

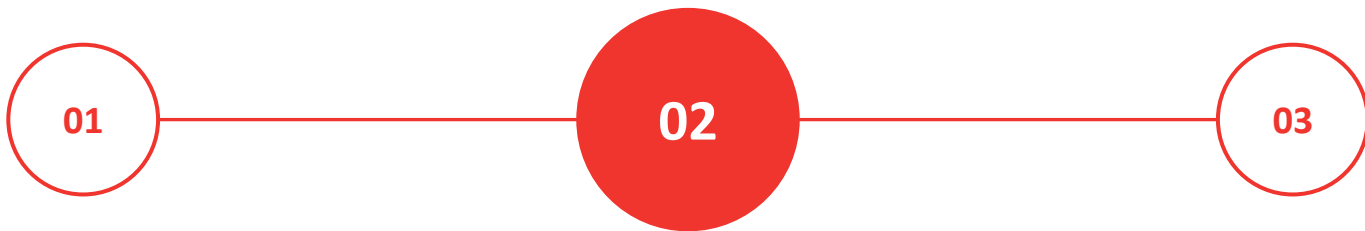
Where This Partnership Works Best

This partnership adds the most value in the following situations.



How Our Partnership Works

Low friction. Real upside. At your pace.



EXPLORE

See if there is a fit

Understand each other's businesses, capabilities, clients and ambitions. No commitment at this stage.

PROVE

Work on one opportunity together

Identify a suitable client need — potentially starting with AI Gateway — and experience how the combined team works in practice.

PARTNER

Build on what works

Establish an ongoing partnership model based on experience, shared opportunities and the ambitions of both sides.

[More Details →](#)

Let's See If Our Capabilities Fit

A first conversation is simply about understanding each other's businesses, capabilities and client environments.

30 minutes. No commitment. No client introduction required.



Where are your clients encountering AI challenges?



Where could added capability strengthen your practice?



Could AI Gateway be a practical first opportunity?

Let's Meet →